PORTMAN

The professional investment management solution



Do you have access to timely, accurate and complete data on various positions and exposures?

Managing the assets of both private and public investors is an influential position, and the road to success is paved with experience, skills, trust, and not least a solid foundation for making the right investment decisions.

New asset classes, complex investment strategies, increasing regulations and a growing amount of data are just some of the challenges that investment managers face today. And navigating in this jungle is particularly challenging if you use error-prone spreadsheets or data from siloed systems.

That is why you need an effective investment management solution that can integrate workflow tools and provide an overview of consolidated data. This way, you can boost productivity, and reduce operational risks and investment complexity as much as possible. We know from experience that the needs and expectations of an investment management solution's functionalities differ from user to user.

Luckily, we have a solution tailorable to your specific needs. Read along and see how our solution can help you stay on top.



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Establish a single source of truth for your entire investment portfolio

Optimising investment processes depends on having access to the best possible data.

Today, however, many investment managers still work with shadow IT, where information and data are stored in crowded and errorprone Excel sheets. As a result, they are left with inaccurate and incomplete inventories as data is pulled from different sources at various times.

Instead, you should centralise data in an Investment Book of Records (IBOR).

With an IBOR, basic data is saved and stored in one central place. This helps you centralise transactions and market data across all asset classes, creating a golden source of truth that makes data and information available across your organisation, front-to-back.

In other words: With an IBOR, you ensure you have access to timely, accurate and complete investment data at all times. Having an Investment Book of Records, you get:

- an accurate basis for decision-making
- less dependence on key staff members
- fewer misunderstandings with less information "falling through the cracks"
- the ability to free up valuable time and minimise manual processes
- a standardised framework accessible across departments
- and a streamlined overview of your financial exposure, thus ensuring better compliance



Integrated modules supporting operational efficiency

At Vitec Aloc, we have more than 35 years of experience developing investment management solutions. Our background in the financial sector means that we know about the innovations and new requirements necessary when working in the investment world.

Based on this experience, we have developed a flexible, proven and reliable module-based solution that can be adapted to your specific needs and support business processes.

With PORTMAN, you get a recognised investment management solution that helps solve data challenges at all levels of your organisation—a solution used as a core system for Asset Management, Family Offices, Private Banking, Pension & Insurance and Bank Treasury departments.

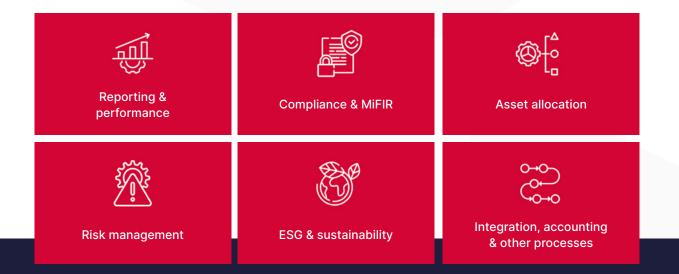
PORTMAN

- improves and streamlines workflows to free up more time to generate yields and advise your key stakeholders
- gives investment managers an intuitive and easy overview of strategies, securities, yields, compositions, transactions etc.
- provides your key stakeholders easy access to the same overview on various platforms – making reporting easy

"With PORTMAN, we ensure an effective and scalable operation. During the years we have grown our business organically as well as with acquisitions and all the way PORTMAN has supported our investment management.

PORTMAN's Investment Book of Record is key in our operation as it is our backbone supporting our risk management, performance measurement and accounting etc."

- Mads Hørberg, Chief Investment Officer at Tryg



Curious about PORTMAN?

Let us give you a quick 1:1 online introduction of how to improve your setup for the future and stay on top with PORTMAN.

Book your introduction here

Different businesses, different requirements

The investment world is full of different needs and requirements.

That is why we develop PORTMAN with customisation in mind – it supports the most prevalent asses classes and accommodates the various and diverse needs investment managers face in their daily work. For **Asset Management** and **Private Banking**, the implementation of our investment management solutions:

- supports MiFID II via e.g. automated lossreporting and sustainability governance
- provides investors with applications for online overviews of positions, exposure and yields
- supplies state-of-the-art reporting, including performance measurement, ESG, tax, risk, etc.
- offers a comprehensive overview of portfolios and customers





20 years of strong and close collaboration based on mutual trust

For more than 20 years, Danske Bank and Vitec Aloc have worked together to deliver business value to Danske Bank's Private Banking customers.

The PORTMAN solution provides performance measurement, risk management, tax returns, and investment reports to Danske Bank's Private Banking customers at a high level.

"Vitec Aloc's business strength lies in the fact that they know the sector as well as they do," says Sophie Hansen, Head of Tax Services and Customer Reporting, Private Banking Elite Customers at Danske Bank.

And industry knowledge, in particular, is a key reason for successful collaboration.

"One of the great advantages of being clients of Vitec Aloc is that others in the financial sector also are. This means that when something appears in the corner of the sector, Vitec Aloc catches it and shares it with the rest of us. In practice, this means that we are always up-to-speed; for example when new regulatory demands crop up that the sector must take into account."

Read the whole case here

For asset owners such as **Pension & Insurance, Family Offices** and **Bank Treasury**, PORTMAN furthermore helps support the massive amount of compliance regulations and accounting requirements. For instance, with our setup, reporting can often be reduced and you can quickly and easily invest in new asset classes without it demanding significantly more of your time.

Case: PensionDanmark

PORTMAN frees up valuable time for the business

Changing your investment management solution is not something you just do. It is a long-term strategic decision based on thorough analysis and consideration.

In 2016, PensionDenmark was faced with these considerations. They wanted to insource the portfolio administration with all it entails of complicated daily registrations and valuations of financial instruments for a pension fund that manages approx. 300 billion DKK.

They decided to go with PORTMAN – a choice they haven't regretted:

"PORTMAN has made working with performance measurement, risk control, and management- and accounting reporting much easier, which has freed up more time which we can devote to the activities that are essential to our business."

— Anders Bruun, CFO, with responsibility for fund reporting in PensionDanmark

Read the whole case here

Improve your governance with alternative investments

With previous record-low and now highly volatile interest rates and a volatile stock market, investment managers have increasingly been looking toward alternative investments to generate attractive returns.

And if you work in the investment industry, you know alternative investments are here to stay.

But as well as being a more stable asset class, alternative investments also raise very particular issues concerning governance, valuation, and the right investment management solution to manage and handle this asset class. The increasing popularity leads to growing complexity in the portfolio and puts immense pressure on the data you trade and act upon—and without the right investment management solution, the value and exposure from the investments cannot be calculated easily and quickly.

With PORTMAN, you can achieve improved and trusted governance with alternative investments by employing the foundation necessary to master the increasing complexity of investment opportunities, a decision many have made lately.

"We have chosen PORTMAN due to the flexible support of alternative investments, the generally broad instrument coverage and integration with our ERP system. The goal is to support business processes front-to-back effectively."

- Soli Preuthun, Chief Investment Officer at LB Insurance A/S

Easy integration with other financial systems

PORTMAN is an open solution that easily integrates with other systems and service providers.

This way, PORTMAN provides you with a comprehensive, flexible, and complete integration palette to streamline your daily operations and reporting obligations.

PORTMAN consists of dedicated integrated modules and features to support areas such as:



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Professional and efficient asset management

One integrated and consolidated view of the investment portfolio	Managing disparate investments and consolidating information into timely, customer-specific reports is easy and quick with PORTMAN. Our solution aggregates data across portfolios, asset classes and customers and provides an online overview of positions, performance, asset allocation, yields, risk, etc. If desired, you can easily deploy these data in your internal investment management overview via our API.
Create detailed, tailored reports in no time	Accounting and year-end reporting can take a tremendous amount of time without a proper setup. It's not uncommon for the process of generating annual financial figures to take several weeks. Now you can create consolidated, tailored reports on the spot with the opportunity for drill-down and look-through on the underlying details. This way, it's easy for everybody to understand the contribution of any entity or to hold to the overall performance.
<u>هُنْتُنْ</u> Improve operational efficiency	Administration and compliance tasks are often draining assignments that take precious resources away from business development activities. PORTMAN enables the automation of daily routines by, e.g., integrating STP with depositary banks, data providers, trading platforms and ERP systems.
Achieve operational execution security	Making investments on a flawed or inaccurate database is any investment manager's nightmare. A vital step in eliminating errors is ensuring the data quality is accurate and trustworthy. With PORTMAN, you get peace of mind knowing that the database is correct, and validation is in order. For instance, integrating directly with, e.g., custodians, will minimise time-consuming data entry, reconciliation errors, and other daily operational risks.
 ●● △ ●●● ●●● ●●● Eliminate data silos 	No more juggling error-prone spreadsheets or data from siloed systems. PORTMAN collects, analyses and reports on all investments in one integrated platform. PORTMAN supports all prevalent asset classes, and we also have a dedicated module for managing alternative investments.

Partnerships based upon mutual trust

As an investment manager, your objective is to make sound investment decisions that increase performance and return.

Our objective is to help you achieve that.

For us, mutual trust and close cooperation are at the heart of any good partnership. Our relationships are characterised by trust and transparency, simplicity and a product business fit focus. Collaborating with us, you get:

- eye-level dialogue with a Nordic partner who knows the financial sector
- a cost-efficient, flexible, easy-to-use solution - proven and reliable over many years
- and access to a community with likeminded peers

"I think it is important to stress that we really appreciate that Vitec Aloc is not a business where employees come and go – we work together with the same people over many years. That says a lot about an organisation."

- Lotte Halse, Investment Controller at The Lundbeck Foundation



A Nordic partner with roots in the financial sector

In a world where uptime and performance are essential, it is vital to have an easily accessible Nordic partner who understands the market and your business.

That is why delivering a high level of service is at the core of our business.

And as one of the leading suppliers of investment management solutions in the Nordic region, we are very conscious that you do not just choose an investment solution. You get a long-term business partner who effectively implements processes and has +35 years of experience with effective investment management solutions.

We base our collaboration on good communication, mutual trust and the belief that there should always be a cultural match.

And we always make sure to deliver solutions tailored to the individual company because:

"We are big enough to trust, but small enough to care"



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